

Message Text

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PAGE 01 WARSAW 02123 101530Z

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ACTION EUR-01

INFO OCT-01 ISO-00 PA-01 INR-01 /004 W

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R 101513Z APR 75

FM AMEMBASSY WARSAW

TO USINFO WASHDC

INFO SECSTATE WASHDC 4308

AMCONSUL KRAKOW

AMCONSUL POZNAN

UNCLAS WARSAW 2123

FOR IEE, IPS, IBS-POLISH SERVICE

E.O. 11652: N/A

TAGS: OEXC, PL

SUBJECT: US TRADE MISSION

1. NINETEEN REPRESENTATIVES OF TWELVE LEADING AMERICAN FIRMS DEALING WITH US MINING EQUIPMENT, SERVICES, AND TECHNOLOGY, WILL VISIT POLAND FROM APRIL 13-20 AS MEMBERS OF AN OFFICIAL UNITED STATES TRADE MISSION. COMPOSED OF SENIOR OFFICIALS OF US MINING MACHINERY MANUFACTURERS, THE MISSION WILL VISIT WARSAW AND KATOWICE THROUGH ARRANGEMENTS MADE BY THE POLISH MINISTRY OF MINING AND POWER.

2. THE MISSION IS SPONSORED BY THE BUREAU OF EAST-WEST TRADE OF THE US DEPARTMENT OF COMMERCE, IN COOPERATION WITH THE AMERICAN EMBASSY AND THE US TRADE DEVELOPMENT CENTER IN WARSAW. REPRESENTING THE FINEST IN THE US MINING EQUIPMENT, TECHNOLOGY, AND SERVICES, THE MISSION PLANS TO EXPLORE BUSINESS POSSIBILITIES AND ESTABLISH A BASIS FOR EXPANDING COMMERCIAL RELATIONS WITH HIGH-LEVEL OFFICIALS IN THE POLISH MINING INDUSTRY.

3. THIS WILL BE THE FIRST OFFICIAL US TRADE MISSION IN MINING EQUIPMENT TO VISIT POLAND, ALTHOUGH A NUMBER

UNCLASSIFIED

PAGE 02 WARSAW 02123 101530Z

OF THE PARTICIPATING COMPANIES ARE ALREADY WELL KNOWN

HERE. IN ADDITION TO DIRECT SALES, THE US COMPANIES
ARE INTERESTED IN DISCUSSING POSSIBILITIES FOR
INDUSTRIAL COOPERATION ARRANGMENTS INVOLVING LICEN-
SING AND EXCHANGES OF TECHNOLOGY AND KNOW-HOW.
DAVIES

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 10 APR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975WARSAW02123
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750125-0816
From: WARSAW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750460/aaaacdth.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 30 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <30 JUN 2003 by SilvaL0>; APPROVED <21 JAN 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: US TRADE MISSION
TAGS: OEXC, PL
To: USIA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006